

## Behavioral Interview Questions: Vet for in “THE GAIN” Mindset

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- As a leader, how important is it for you to have a positive environment in your work place? If important then ask, What do you do to create and maintain a positive environment?
- Your team has just achieved a major goal. How do you feel about having a celebration? If necessary then ask, Tell me about a time you celebrated with your team.
- You have begun a new leadership position. The current team is mired in a negative environment. Tell me what you will do to develop a positive environment.
- You are coaching one of your team members. This person’s negative behavior is now impacting the team. Describe the plan you would use to turn this negativity into positive behaviors.
- Do you believe that your team members would describe you with positive words? Tell me some words they would use. What have you done that causes them to see you as positive?
- A team member comes to you very upset and shares that he/she has made a major mistake and seriously upset a key customer. Describe how you would handle this situation and be very specific about all the details.